



BEE Shareholding in CBI-electric: african cables

Consolidation of Brands

On 1 June 2006, Reunert (Pty) Ltd consolidated all its electrical engineering businesses under a single brand. This brand is CBI-electric and will encompass Reunert's existing businesses of Circuit Breaker Industries, African Cables and ATC.

The legal entity of ATC Pty Ltd remains status quo, but the trading names will change as follows: -

- African Cables will trade as CBI-electric: african cables
- ATC will trade as CBI-electric: telecom cables
- Circuit Breaker Industries will trade as CBI-electric: low voltage switchgear

Black Economic Empowerment

The change in trading name has no impact on CBI-electric: african cables' BEE status. On 1 December 2004 Power House Utilities (Pty) Ltd purchased a 25,1% stake in CBI electric: african cables. The attached company structure indicates the respective shareholding in both CBI electric: african cables and CBI electric: telecom cable.

This deal presents an ideal BEE model in that the Reunert group chose to deviate from the popular practice of big business, by choosing to empower a truly emerging BEE company with the relevant track record and hands-on experience.

"We are both grateful and excited to be partners in the Reunert group in jointly building economic value for both our shareholders and staff while delivering quality products at affordable prices," said Patrick J Banda, chairman and chief executive, Powerhouse Utilities.

CBI-electric: african cables look forward to a long and mutually beneficial relationship with Powerhouse Utilities and emphasizes that, through successful completion of this equity sale, it fully embraces the government's requirements for Black Economic Empowerment.

The Role Players

Powerhouse Utilities is an affirmative business enterprise established four years ago with the purpose of providing a utilities management, development and consultancy service to its clients. Powerhouse is wholly black owned and controlled with 24% of its equity held by black women entrepreneurs.

Reunert is an electronics and electrical engineering company listed on the JSE. Its electrical engineering division consists of Circuit Breaker Industries, African Cables and ATC, now known as CBI-electric.

CBI-electric: african cables is one of the forerunners in the South African cable industry and is engaged in the design, development, manufacture, installation and maintenance of insulated electric power cables. The company is based in Vereeniging, Gauteng.

CBI-electric: telecom cables, formerly known as ATC, specializes in the manufacture of copper and optical fibre telecommunication cable for public network operators. The company manufactures an impressive range of measurement, instrumentation, control, data and security cables for use in commerce and industry.

A member of the REUNERT Group

